

## Recruiting for an Investment Professional - Elevar Equity (Mexico City)

Elevar Equity ([www.elevarequity.com](http://www.elevarequity.com)), a human centered capital firm, invests in transformative and scalable entrepreneurial ventures focused on low income communities. The Elevar Method of investing has democratized essential services for over 20 million underserved customers and catalyzed billions of dollars of capital into 30+ companies in India and Latin America. An entrepreneurial emerging markets team based in India, Mexico and the United States, Elevar is widely recognized as having pioneered the commercial approach to impact investing.

### POSITION & RESPONSIBILITIES:

We are currently seeking an Investment Professional to join our Latin America team. The day to day activities would include: (i) working with entrepreneurs and management teams of Elevar's investee companies, (ii) managing all aspects of the investment process including origination, modeling, diligence, documentation and structuring of transactions, preparing investment memorandums for Elevar's investment review committee, (iii) portfolio management including developing and tracking monthly financial and operating metrics of companies plus quarterly valuation analysis, (iv) working on exits and preparing exit recommendations, and (v) ad hoc special projects. This role will be based out of Mexico City, Mexico.

### CRITERIA TO BE AN ELEVARIAN:

We are looking for a candidate who has a rare mix of confidence, excellence, curiosity, empathy and humility. If you feel a sense of urgency to drive transformational change for low-income communities and have demonstrated a relevant commercial track record based on the criteria below, we would love to hear from you.

- Minimum 8 years of experience in entrepreneurship, business, investing, finance, investment banking, business / operations consulting or a similar background, with a willingness to unlearn and relearn at Elevar (including over lunch conversations, street food and field trips).
- Demonstrated ability to build / analyze financial models, understand business models, navigate large datasets to distill key points, strong research capabilities, an aptitude for project management and exceptional business communication skills in English and Spanish (written, spoken and presentations) with a bias for simplicity and clarity.
- Attention to detail (can find a needle in a haystack), a willingness to work hard / take ownership (bias for immediate action), a tremendous sense of humor (ability to laugh at oneself), a team player (organizational goals over individual credit) and the ability to take instant feedback (an opportunity for growth).
- A deep desire to work at Elevar (given its unique organizational culture) and with a diverse, international and cross-continental team, without being consumed by formal roles / titles or conventional career paths.

### APPLYING:

Interested candidates are requested to send their Resume and Cover Letter to [recruit@elevarequity.com](mailto:recruit@elevarequity.com) with cc to [ckaimmer@elevarequity.com](mailto:ckaimmer@elevarequity.com). Please submit materials in English and use the email subject line "Investment Professional - EE LA." We will promptly reply with more information on the job's closing date and when you should expect to hear back from us. Elevar is an Equal Opportunity Employer.

#### Elevar Equity

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