

Company Profile

SecureNow is an insurance broking firm setup in 2011. SecureNow serves 15000+ commercial insurance clients across India. Clients include Fortune 500 companies, listed domestic majors, leading e-commerce firms, large investment firms and their portfolio companies and MSMEs (Micro, Small, and Medium Enterprises). SecureNow helps clients to structure, procure and service insurance solutions. The product range includes Employee Benefits, Property and Liability insurance solutions and also Individual insurance.

SecureNow is a pioneer in internet marketing of B2B insurance solutions. This has helped the company develop a pan India customer base. Our clients are assured of a minimum 20% better deal than alternate sourcing methods and benchmark services towards claim settlement.

Some of the recent recognition that SecureNow has received include:

- Winner of SKOCH group Order of Merit Award for three consecutive years 2017, 2018 and 2019
- Winner of P&C Broking Initiative of the year award in 2018
- Top 3 companies shortlisted in Asia for “Broker of the year” award by Asia Insurance Review for two consecutive years 2015 and 2016 and winner of the “Claims Award Asia-Pacific 2016” for claims innovation
- Top 3 companies shortlisted in Asia for “Technology Initiative of the year” award in 20th Asia Insurance Industry Awards 2016

SecureNow is a recognized thought leader in the Insurance industry. Some of our reputed associations include:

- Mint SecureNow Medclaim Ratings of all health insurance products published bi-annually
- Monthly insurance column in Economic Times online edition
- Weekly and Monthly insurance column in Mint
- Insurance partner for FICCI MSME group

Founders

Setup by distinguished professionals with Insurance and Advisory background, a brief background of the founding team is given below

- Kapil Mehta – An alumni of IIT Delhi and IIM Ahmedabad, he has 26+ years of experience with 15+ years in the Insurance Industry. In his last position Kapil was the Managing Director of DLF

Pramerica Life Insurance Company. Kapil had earlier worked with Max New York Life Insurance, McKinsey & Company, and Hindustan Unilever.

- Abhishek Bondia – He is a Chartered Accountant, Chartered Financial Analyst and graduate from Shri Ram College of Commerce. He has 15+ years of business advisory experience focused on Insurance. He has served clients in the US and in India. Abhishek has worked earlier with McKinsey & Company.

Job Description

Job Title:	CTO	Department:	Technology
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SUMMARY OF THE JOB:

Incumbent will be responsible to lead and grow the entire product and engineering setup. Work with management team to grow the company through the use of technological resources. Using an active approach, the CTO will direct application development team to attain the company's strategic goals.

Reporting to:	Managing Director	Location:	Gurgaon
Nature of the Job:	Full - Time	Experience:	15-20 Years

ROLES & RESPONSIBILITY:

- Set the technology strategy and product roadmap for the organization
- Develop technical aspects of the company's strategy to ensure alignment with its business goals
- Establish technical vision and lead all aspects of technological development.
- Works in a consultative fashion with other department heads, such as marketing, product and operations as an advisor of technologies that may improve their efficiency and effectiveness
- In charge of product delivery, quality, architecture and operations
- Develop overall technology action plan to achieve organization goals across the entire customer value chain i.e., acquisition, engagement, and retention.
- Track industry and competition progress on technology. Identify global best practices and design a plan to adapt it in the Indian context to suit the need for SecureNow clients.

- Ensure various applications are ready for scale-up. Assess readiness for scale vis-a-vis engineering, server and technology stack-up
- Coordinate with product team to understand specification requirements. Liaison for user testing, and application's market roll-out
- Report achievement vis-a-vis plan on periodic basis to management team. Build out the systems to automate key operational activities
- Ensure technical accuracy
- Manage team of in-house product team, senior engineering team and a team of 8-10 outsourced application developers

CANDIDATE BACKGROUND:

- Post-graduate degree (preferred) with ideally 15+ years of experience
- Proven experience as a CTO or similar leadership role
- Experience solving business issues with technology is a must have requirement

DESIRED Skills & COMPETENCIES:

- Has the functional and technical knowledge and skills to do the job at a high level of accomplishment; Is aware about the current and future trends and uses the same to formulate strategy and initiatives; Keeps track of financial implications / opportunities
- Passionate about the overall business; Knows what results are important and focuses resources to achieve them; Focuses on details and execution
- Gains clear commitment agreement from others by persuading, convincing and negotiating. Makes effective use of laid out processes to influence and persuade others; promotes ideas on behalf of oneself or others; makes a strong personal impact on others;
- Uses logic and methods to solve difficult problems with effective solutions; probes all fruitful sources for answers; can see hidden problems; uses facts and figures to make decisions; proactively looks at any possible problem that may come up and takes measures to mitigate risk

Interested candidates can apply to neevathod@securenow.in.